



### SOME OF WHAT AIMS CAN OFFER YOUR AGENCY

- Complete Web Based System
- Simplistic User Interface
- Insured Access (View Active Policies)
- Pilot Access (Update Pilot Information)
- Realtime Renewal Notifications
- View Policy Information at a Glance
- Track Policy Activity
- N# Lookup with FAA Database
- Co-Producer Management
- Over 30 Ready Made Documents

## Why AIMS is good for your agency

### CONNECTING YOUR AGENCY TO THE TECHNOLOGY RESOURCES IT NEEDS

AIMS (Aviation Insurance Management System) is a cutting edge for aviation insurance agencies designed to automate all internal operations including but not limited to: customer relations management, sales and documentation. AIMS targets the aviation insurance industry specifically, making it the only application of its kind.

AIMS provides the insured's the ability to securely login, view current policies and update pilot, products and premises information without any agency interaction. This feature saves both the agency and the insured the time and effort it takes to wait for delivery of the questionnaire each renewal period.



## a flexible solution for your agency

### CUSTOMER RELATION MANAGEMENT

In today's competitive market, retaining ones customers is every bit as important as obtaining them. AIMS assists your agency in building lasting, profitable relationships with your customers by maximizing the ease and effectiveness of every customer interaction.

- Client & Prospect Management
- Create Stunning Proposals
- Generate Activity (Diary) & Note Logs
- Daily Workflow Reminders
- Search by N# & Airport Name & ID



### DOCUMENT MANAGEMENT

AIMS provides over 30 pre-made industry specific application, certificate, submission and cover letter documents. These documents are designed to simplify and streamline your workload. With just a click of the mouse, documents are generated and logged for future retrieval. These same documents can be reviewed by the insured using their login information provided by your agency. Our documentation management system assists both the agency and its customers in securely accessing all insurance documentation related to specific policies.

### AIMS PROVIDES AN ALL INCLUSIVE SOLUTION FOR YOUR AGENCY.

### POLICY MANAGEMENT

In the insurance industry, your policies are the foundation of your business. AIMS has been developed to insure that your policies are managed accurately and effectively. Our pristine user interface allows you to create and manage airport, products, and fleet/non-owned aircraft policies in a matter of minutes with our easy "step-through" policy creation process. Additionally, you will be able to quickly retrieve policy information and relay that information back to the insure, co-producer or underwriter.

### SIMPLISTIC USER INTERFACE

AIMS takes the guess work out of your internal operations and policy management. With our simplistic user interface, AIMS will take you easily and securely through all of its functions. Both you and your insured will be able to easily update information, access information and add new information. Extensive training courses and handbooks are unnecessary with this user-friendly application. Ease and usability are only part of what makes this distinct application so appealing.



### CUSTOM SOLUTIONS

In giving our customers exactly what they need, flexibility is key. Because AIMS was developed specifically for the aviation industry, we are prepared to develop custom tools that can be adapted with very little effort to help make your day to day tasks more flexible. In the off chance that AIMS doesn't have it...we WILL build it.



### WEB INTERFACE

AIMS is a web application developed with the latest in web technology. It provides both flexibility and security to your agency and your insureds. AIMS can be accessed from anywhere via any web browser. These attributes aid in the ease of work flow and policy management.



### DATA MIGRATION

We value the importance of your data and can help make sure that your customer data, policy information and other important data is retained during the migration process. We will be there every step of the way, making sure that AIMS brings only positive changes to your internal operations, starting with data migration.

